

**Manufactured Home Shipments, Estimated Retail Sales and Average Sales Prices (1980 - 2013)**

<b>Year</b>	<b>MH Shipments</b>	<b>Estimated Retail Sales (\$ Million)</b>	<b>Average Sales Price (All MH)</b>	<b>Average Sales Price (Single Section)</b>	<b>Average Sales Price (Multi-Section)</b>
1980	221,091	\$4,378	\$19,800	\$16,000	\$28,500
1981	240,313	\$4,782	\$19,900	\$16,700	\$29,200
1982	238,808	\$4,705	\$19,700	\$17,200	\$28,400
1983	295,079	\$6,197	\$21,000	\$17,600	\$30,500
1984	294,993	\$6,342	\$21,500	\$17,700	\$30,400
1985	283,489	\$6,180	\$21,800	\$17,800	\$30,100
1986	244,660	\$5,480	\$22,400	\$17,800	\$30,800
1987	232,598	\$5,513	\$23,700	\$18,400	\$32,400
1988	218,429	\$5,483	\$25,100	\$18,600	\$33,600
1989	198,254	\$5,393	\$27,200	\$19,600	\$35,700
1990	188,172	\$5,231	\$27,800	\$19,800	\$36,600
1991	170,713	\$4,729	\$27,700	\$19,900	\$36,900
1992	210,787	\$5,986	\$28,400	\$20,600	\$37,200
1993	254,276	\$7,755	\$30,500	\$21,900	\$39,600
1994	303,932	\$9,542	\$32,800	\$23,500	\$42,000
1995	339,601	\$11,275	\$35,300	\$25,800	\$44,600
1996	363,411	\$12,562	\$37,200	\$27,000	\$46,200
1997	353,377	\$13,385	\$39,800	\$27,900	\$48,100
1998	372,843	\$15,546	\$41,600	\$28,800	\$49,800
1999	348,671	\$14,648	\$43,300	\$29,300	\$51,100
2000	250,550	\$13,034	\$46,400	\$30,200	\$53,600
2001	193,229	\$9,594	\$48,900	\$30,400	\$55,200
2002	168,491	\$8,942	\$51,300	\$30,900	\$56,100
2003	130,937	\$7,675	\$54,900	\$31,900	\$59,700
2004	130,802	\$7,240	\$58,200	\$32,900	\$63,400
2005	146,744	\$7,694	\$62,600	\$34,100	\$68,700
2006	117,373	\$7,157	\$64,300	\$36,100	\$71,300
2007	95,769	\$6,200	\$65,400	\$37,300	\$74,200
2008	81,889	\$5,224	\$64,900	\$38,100	\$76,100

<b>2009</b>	49,717	\$3,439	\$63,100	\$39,600	\$74,500
<b>2010</b>	50,046	\$3,184	\$62,800	\$39,500	\$74,500
<b>2011</b>	51,606	\$2,884	\$60,600	\$40,600	\$74,200
<b>2012</b>	54,891	\$3,224	\$61,900	\$41,100	\$75,500
<b>2013</b>	60,210	\$3,603	\$64,000	\$42,200	\$78,600

**Note:** Before 1980, the Average Sales Price was not broken out for Single and Multi-section MH Homes.

**Source:** Institute for Building Technology and Safety (IBTS) & U.S. Census Bureau

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